

## SUMMARY OF QUALIFICATIONS



Scott & Associates, Inc. has  
**DEVELOPED OR ACQUIRED OVER  
2,000,000 SQUARE FEET**  
of office, industrial and medical buildings  
located throughout the Southeastern United States  
totaling over \$300 million in value.

SAI currently  
**OWNS OVER 700,000 SQUARE FEET**  
of office and medical office space throughout the Southeastern  
United States totaling over \$110 million in value.

SAI's Investor Services Group has placed  
**OVER \$2 BILLION IN DEBT AND EQUITY**  
for third party clients.

SAI's Marketing Services Group has  
**LEASED OVER 1.5 MILLION SQUARE FEET**  
of office and medical office space both for  
SAI owned projects and for third party clients.

Throughout its 25 year operating history,  
in both up and down markets  
**SAI HAS CONSISTENTLY PROVIDED  
ABOVE MARKET RETURNS**  
to its investors and partners The hallmark of our company  
is to always meet or exceed the expectations of our clients.

## SUBURBAN OFFICE & DEVELOPMENT



### MANSELL ONE

109,000 RSF Class "A" Suburban Office  
Alpharetta Georgia  
Asset Developed in 1997  
Sold to Sun Life of Canada in 1999.



### MANSELL TWO

126,000 RSF Class "A" Suburban Office  
Alpharetta, GA  
Asset Developed 1999  
Sold to Sun Life of Canada in 2000



### MANSELL THREE

126,000 RSF Class "A" Suburban Office  
Alpharetta, GA  
Asset Developed in 2000  
SAI Portfolio of Owned Properties



### PERIMETER CROSSING

114,000 RSF Class "A" Suburban Office  
Atlanta, GA  
Distressed Asset Acquired 2004  
SAI Portfolio of Owned Properties



### THE OFFICES AT BELLE HALL

37,000 RSF Class "A" Suburban Office  
Mt. Pleasant/Charleston, SC  
Asset Developed in 2007  
SAI Portfolio of Owned Properties



# SUBURBAN OFFICE & DEVELOPMENT

*continued*



## NORTHRIDGE 400 OFFICE CENTER

48,000 RSF Class "B" Suburban Office  
Atlanta, GA  
Asset Developed in 1992  
SAI Portfolio of Owned Properties



## ONE WEST COURT SQUARE

150,000 RSF Class "A" Suburban Office  
Decatur, GA  
Distressed Asset Acquisition and Re-Positioning  
SAI Landlord Representation Services



## 4700 NORTH POINT PARKWAY

108,000 RSF Call Center  
Alpharetta, GA  
Asset Re-positioning  
SAI Landlord Representation Services



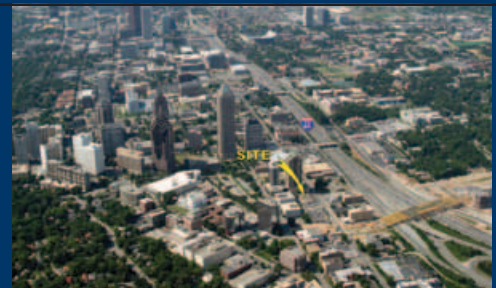
## 2060 PEACHTREE STREET

1 acre (+/-) Medical Office Site  
Atlanta, GA  
Contiguous to Shepard Spinal Center and Piedmont Hospital  
Acquired in 2003  
SAI Portfolio of Owned Properties



## 1301 SPRING STREET

1 acre (=/-) Office Development Site  
Atlanta, GA  
Midtown High Rise Development Site  
Acquired in 2000  
Sold to Met Life in 2006



## MEDICAL OFFICE



### MARIETTA MEDICAL CENTER

100,000 RSF Class "A" Suburban Medical  
Marietta, GA  
Distressed Asset Acquisition  
Asset Disposition to Heitman Financial in 2005



### PACES PAVILION MEDICAL CENTER

102,000 RSF Class "A" Urban Medical  
Atlanta, GA  
Distressed Asset Acquisition  
SAI Portfolio of Owned Properties



### WEST BOCA MEDICAL ARTS PAVILION

49,000 RSF Class "A" Suburban Medical  
Boca Raton, FL (On the Campus of West Boca Medical Center)  
Distressed Asset Acquisition  
SAI Portfolio of Owned Properties



### BAYSHORE MEDICAL PLAZA

30,000 RSF Class "A" Suburban Medical  
Pasadena, TX (On the Campus of Bayshore Medical Center)  
Asset Developed in 1991  
SAI Portfolio of Owned Properties



### EDWARD WHITE MEDICAL ARTS CENTER

40,000 RSF Class "A" Suburban Medical  
St Petersburg, FL (On the Campus of Edward White Hospital)  
Asset Developed in 1994  
SAI Portfolio of Owned Properties



**STRENGTH FROM EXPERIENCE**



## SELECT CLIENT LIST

ADT Security

Atlanta Asthma and Allergy

Atlanta Perinatal

AutoTrader.com

Branch Bank & Trust (BB&T)

BWAY Corporation

Cancer Treatment Services of America

Chep USA, Inc.

Comcast

Compaq Computers

Cox Communications, Inc.

Devry Inc.

Education Management, Inc.

Eye Consultants of Atlanta

Fidelity Bank

GE Capital

General Services Administration  
(GSA)

Georgia Cancer Specialists

Grandbridge

Heller Financial

Hospital Corporation of America  
(HCA)

Jackson Healthcare

JP Morgan Chase

Kellen

Kenworth Trucks

Metropolitan Life

Microsoft Corporation

Northwest Georgia Gastroenterology

Olympus Media

Pepsico

Quaker Oats Company

Quarter Circle Capital

Quest Diagnostics

RBA\Southeastern Fertility

Regent Partners

Regions Bank

Siemens Diagnostics Services

State Farm Insurance

Surgical Information Systems

Tenet Healthcare

Tenneco

United States Fire Insurance d/b/a  
Crum & Forster Insurance

Wachovia

Weissman Nowack Curry & Wilco

Wells Fargo Home Mortgage

Wellstar Health System